

Position: Senior Product Manager

NEC Sphere Communications is a leader in enterprise communication software technology, focusing exclusively on the development of software-oriented unified communications solutions. We are a highly driven organization where every member of the team holds a critical role in the success of the company. A wholly owned subsidiary of NEC Corporation located in Lincolnshire, Ill., a Chicago suburb; NEC Sphere Communications focuses on developing products for global markets.

Position Overview:

The Senior Product Manager is responsible for the company's core VoIP and Unified Communications platform software, media gateway hardware, and 3rd party peripheral solutions. Working closely with key constituents across the company, in particular the Engineering group, other Product Management Groups and NEC regional sales & marketing teams, the person in this role will be the key point of contact for product requirements, will establish product roadmaps, and manage delivery of product releases and other related functions as defined by the company's Product Management practices.

Minimum Requirements:

- 8 years experience in a Product Management role
- Experience managing technology products through the entire product life cycle
- Skilled at positioning the product set to the marketplace in a Product Marketing role
- Specific experience in a software, networking and/or technology companies
- Excellent communications skills – experienced speaking with customers and media
- Experience working within an entrepreneurial environment, developing internal constituents
- IP-based telecommunications product experience including VoIP
- Knowledge in areas of unified communications and other business applications

Additional Experience a Plus:

- Experience with web services technology including SOAP and XML
- Computer Telephony Interface products and protocols including CSTA, JTAPI, TAPI, CCXML
- Media services interfaces and protocols including: MSML, MOML, VXML
- Training and demonstrated experience presenting to customers, market events, media and analysts
- Experience developing product life cycle and requirements management processes and quality mechanisms

Examples of Duties:

- Develop detailed product planning/roadmaps and requirements documents that capture and define the prioritized product requirements in line with the overall company strategy
- Complete analysis on potential product solutions, including product structures, pricing scenarios, unique differentiators and other information that justify and define a new product.
- Develop competitive analysis and supporting research that justify the product requirements
- Prepare key positioning messages, product and technical content for marketing collateral materials, white papers and other materials to promote the position of the product portfolio.
- Work with prospective customers and sales teams on opportunity analysis, proposals & bids as required to address specific product capabilities.
- Establish relationships with targeted product and technology alliances and manage the alignment of alliance products with products, and prepare formal alliance relationships.
- Organize and lead cross-functional product core teams through the product management process, managing the life cycle process.
- Domestic and International travel is required.

Education Required:

- A Bachelor's degree in business, engineering, or a related college foundation.

In a business casual environment where employees come second only to our customers, NEC Sphere Communications offers a complete benefits package including paid time off, 401k w/matching, Company paid Medical & Dental, Life and Disability Insurance and onsite health club membership. Compensation will be commensurate with experience.